

GA Supplier Day 2024

Supply Chain Program Management (SCPM)

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Supply Chain Management (SCM)

Agenda

- Introductions
- Session Overview
- Playbook Session & Mission Statement Overview
- SCM | MPM - Mission Statement and Our Objectives
- Supply Chain Management Expectations & Roadmap
- Supplier Resources
- Questions

Supply Chain Program Management (SCPM)

Welcome to General Atomics (GA) Supplier Day 2024.

The session presenters are Monica Parsons and Gosia Czeladko.

This session is moderated by Don Vaughn.

A short question and answer period will follow the presentation.

Supply Chain Program Management (SCPM)



Gosia Czeladko is a Material Project Manager with fifteen years of experience in supply chain management. Gosia joined GA less than a year ago and supports the Energy Group, as well as CVN-81 production for GA Electromagnetic Systems (GA-EMS). She is responsible for overseeing and managing the end-to-end supply chain operations, ensuring the efficient and effective flow of goods, services, and information from suppliers to customers.

Supply Chain Program Management (SCPM)



Monica Parsons is a Supply Chain Project Manager with thirty-five years of manufacturing experience and a proven track record of success in project management, supply chain management, logistics, supervision, sales, marketing as well as software implementations. She has served in Management positions, in support of project management & supply chain, to successfully lead integrated product teams while driving process improvement initiatives.

Supply Chain Program Management (SCPM)

- **Mission Statement** – GAs Supply Chain Program Management (SCPM) organization helps to manage strategic suppliers with integrated product team collaboration. Our purpose is to support business objectives and goals through the oversight by Supply Chain Managers and Material Program Managers.



Who we are:

- World class Supply Chain team focused on GA Supplier base.



Our goal:

- Drive Supplier performance to exceed customer expectations.



What we do:

- Collaborate across all Supply Chain functions.

Supply Chain Program Management (SCPM)

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In this session, we will explore the GA “Supplier Playbook”

- GA uses established supplier management tools to engage with our supply base, each prioritizing:
 - Supplier capability and value
 - Collaboration and open, two-way communication
 - Proactive focus on defect prevention and detection
 - Consistent measures of delivery and quality performance

GA recognizes that supplier performance is a key contributor to our success. We value the role our Supplier’s play; and we consistently strive to recognize suppliers who achieve the highest performance standards. Achievement of flawless execution is critical to meeting customer expectations, delivering the most exciting transformational products, and to remaining competitive in the global economy.

Supply Chain Program Management (SCPM)

- **Operational Cadence:**
 - Build and foster strong subcontractor relationships through collaboration to drive responsibility and accountability
 - Manage supplier performance including On Time Delivery, Quality performance, SDRL management, Interchange Meetings, Management of Metrics, Onsite visits
 - Incorporate Risk Management Tools and Methodologies
 - Establish Integrated Product Teams



Supply Chain Program Management (SCPM)

- **General Atomics Supply Chain Program Management Core Values**

- We follow the letter and spirit of the law of the United States and all other countries in which we do business.
- We act with integrity and conduct our business to the highest moral, legal and ethical standards.
- We satisfy our customers by meeting our commitments and delivering high-quality, innovative, cutting-edge products and services.
- We treat one another with respect and take pride in each other's contributions.
- We value our Suppliers by treating them fairly and recognizing their role in our success.



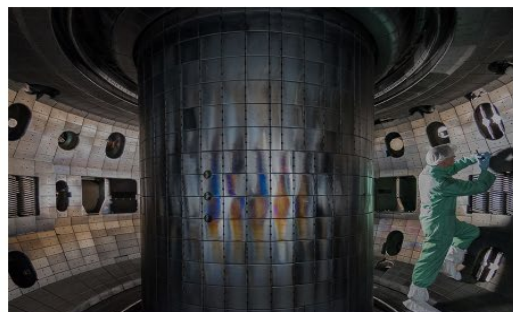
Supply Chain Program Management at GA-EMS

2,300+ Employees at locations with over 1.8 million ft² for engineering, quality assurance, research and development, manufacturing, testing, and support

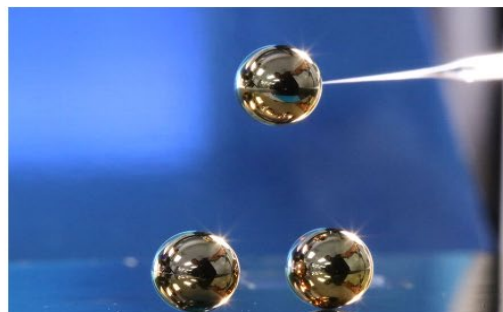


Supply Chain Program Management at GA Energy Group

- **General Atomics Energy Group** – innovations have advanced from nuclear energy and defense to medicine and high-performance computing.



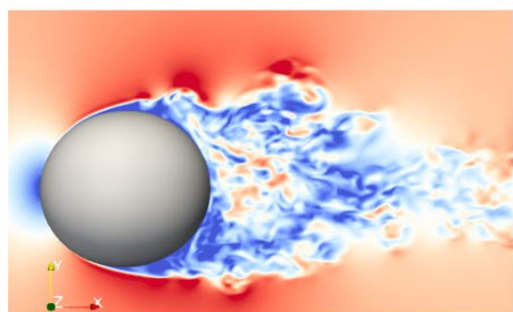
DIII-D National Fusion Facility >



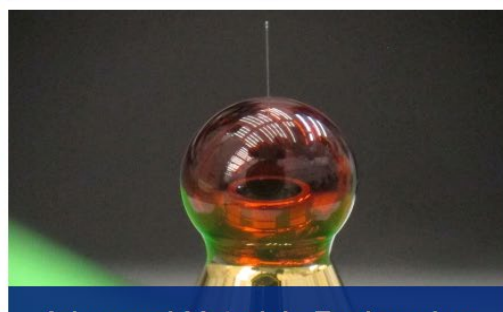
Stockpile Stewardship >



ITER Manufacturing >



Advanced Computing >



Advanced Materials Engineering >



Advanced Diagnostics and Sensors >

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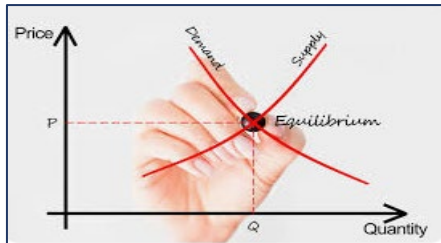
- **Supplier Resources at www.ga.com/procurement**



Supply Chain Program Management (SCPM)

- **Supplier Performance Management**

Supply & Demand



- Shortages
- forecast
- Level loading
- Demand validation
- Long Term Procurement

On Time Delivery



- Sub-tier supplier deliveries
- Quality
- Capacity
- Availability
- Single and multi source
- Unique service.

Ariba



- Supplier onboarding

Complexity



- Navigation of government contract compliance and authorizations
- Government audits

Supply Chain Program Management (SCPM)

- **Thank you for your continued partnership with General Atomics.**
 - Your presence today underscores our shared commitment to excellence, innovation and growth.
 - Your expertise and dedication are essential to our shared success.
 - Your partnership has been integral to our achievements.
 - We have built a strong foundation for new opportunities.



General Atomics looks forward to future possibilities together.

Supply Chain Program Management (SCPM)

Thank you

Questions?