

GA Supplier Day 2024

Doing Business with GA

The views expressed by the presenter are solely the views of the presenter and do not necessarily reflect the views of General Atomics. General Atomics is not providing contractual direction and does not guarantee the accuracy of the data in this presentation and accepts no responsibility for any financial or other consequences arising from the use of such information. Any opinions or conclusions provided shall not be ascribed to General Atomics.

Doing Business with GA

Agenda

- Introductions
- GA website (www.ga.com)
 - Supplier Code of Conduct
 - Supplier Communications
 - Cybersecurity
 - Supplier Tools (Ariba & DocuSign)
 - Quality Assurance Standards
 - Terms and Conditions
 - Certifications and Forms
- Keys to Success

Introductions

Welcome to General Atomics (GA) Supplier Day 2024.

The session presenters are Justin Janich, Kasandra Moran and Melina Curatolo.

This session is moderated by Joshua Amante

A short question and answer period will follow the presentation.

Introductions (cont.)



Justin has over seven years of experience at GA in various roles. His academic experience includes a BS in Supply Chain Management from California State University, San Marcos, and an MBA from Florida State University. Previously, as part of GA's purchasing compliance team, Justin facilitated all department-wide new hire training, supported Contractor Purchasing System Review (CPSR) audits, and served as an SME for topics such as supplier financing, Federal Funding Accountability and Transparency Act (FFATA) compliance. He is currently a GA Subcontract Administrator supporting DOE, DoD, OTA and commercial customers.

Introductions (cont.)



Kassandra Moran is a Buyer for GA's indirect purchasing team. She graduated from California State University, San Marcos, in 2018 with a bachelor's degree in Supply Chain Management; and is originally from San Diego, CA. She has held multiple roles in Supply Chain management from material planning, contracts and purchasing.

Introductions (cont.)



Melina joined GA in 2023 as the Systems and Infrastructure Manager for Contracts, Procurement and Proposals Management. She holds a B.S. in Computer Science and brings over 20 years of experience in technical leadership, customer success, and IT operations across the aerospace and software development industries. Melina is driven by a deep passion for solving complex business challenges, driving operational excellence, and contributing to organizational transformation. Witnessing the positive impact of enterprise change and the adoption of evolving technologies fuels her motivation to continuously align projects with long-term business objectives, promote efficiency, and foster collaboration, ultimately contributing to the success of the organization.

Doing Business with GA

Session Overview

Doing Business with GA

Session Overview

This session provides a comprehensive overview of how to effectively engage and collaborate with General Atomics (GA). Participants will learn about our company's core values, procurement business processes, and key partnership strategies. The session covers essential topics such as procurement procedures, supplier communication protocols, cybersecurity, quality assurance standards, supplier tools (Ariba), terms and conditions, and certifications and forms.

Doing Business with GA

www.ga/procurement.com



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PROCUREMENT

SUPPLIER COMMUNICATIONS

COOKIE SETTINGS

GENERAL ATOMICS PROCUREMENT

General Atomics (GA) performs a wide variety of activities for our Government, domestic and international customers. Building partnerships with qualified suppliers is key to GA's successful achievement of contract objectives. The procurement staff at GA commits to:

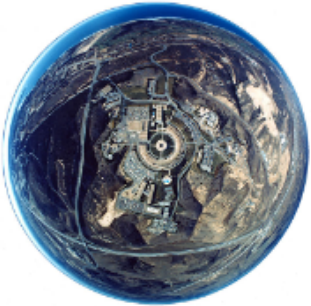
- Offer each visitor a courteous reception
- Listen fairly and without prejudice

Doing Business with GA

PROCUREMENT	GENERAL ATOMICS PROCUREMENT
SUPPLIER COMMUNICATIONS	General Atomics (GA) performs a wide variety of activities for our Government, domestic and international customers. Building partnerships with qualified suppliers is key to GA's successful achievement of contract objectives. The procurement staff at GA commits to:
CYBERSECURITY	<ul style="list-style-type: none">• Offer each visitor a courteous reception• Listen fairly and without prejudice• Treat as confidential, information which is received as confidential• Fairly contract and award to offerors on the basis of quality, price, service, delivery and best overall value• Explicitly prohibit the acceptance of gifts or favors
SMALL BUSINESS PROGRAM	Please download and review our Supplier Code of Conduct document to understand the values and expectations we have for our suppliers. Visit our Supplier Tools page to sign up as a potential supplier; and, if you are a small business, visit our Small Business Program page.
SUPPLIER PERFORMANCE PROGRAM	If you are already working with GA as a supplier, please remember:
SUPPLIER TOOLS	<ul style="list-style-type: none">• Accept Orders only from authorized GA purchasing personnel• Do not contact GA technical personnel without permission of the responsible Buyer• Refrain from offering gifts or favors
QUALITY ASSURANCE	
TERMS AND CONDITIONS	
CERTIFICATIONS AND FORMS	Supplier Resources

Doing Business with GA

Core Values



- *We follow the letter and spirit of the law of the United States and all other countries in which we do business*
- *We act with integrity and conduct our business to the highest moral, legal and ethical standards*
- *We satisfy our customers by meeting our commitments and delivering high-quality, innovative, cutting-edge products and services*
- *We treat one another with respect and take pride in each other's contributions*
- *We value our Suppliers by treating them fairly and recognizing their role in our success*

GA expects the same commitment to lawful, moral and ethical behavior from the companies from which we procure goods and services. Among our ethical and moral standards are practical commitments. This Supplier Code of Conduct, aimed at our supply base, sets forth those commitments and establishes expectations for any GA Supplier.

[Download our GA Supplier Code of Conduct](#)

Doing Business with GA

email: TellGA@GetInTouch.com
1-866-5-TELL-GA
(1-866-583-5542)


abuse of authority
cost/labor mischarging
defective pricing
bid rigging
product substitution
spare parts overpricing
bribery & acceptance of gratuities
significant cases of mismanagement
conflicts of interest
fraud (falsification of records, etc.)
theft and abuse of government property

GA HOTLINE

Your **PATHWAY** to Reporting...

FRAUD & WASTE ABUSE

Human Trafficking | *ABUSE OF AUTHORITY* | Bribery
SUSPECTED THREATS TO HOMELAND SECURITY
Restriction of Access to Inspector General or Congress
MISMANAGEMENT | *Leaks of Classified Information*
RETALIATION AGAINST WHISTLEBLOWERS | **Cybercrime**



 **HOTLINE**
Department of Defense
dodig.mil/hotline | 800.424.9098

MILITARY ★ CIVILIAN ★ CONTRACTOR

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PROCUREMENT

SUPPLIER COMMUNICATIONS

CYBERSECURITY

SMALL BUSINESS PROGRAM

SUPPLIER PERFORMANCE PROGRAM

SUPPLIER TOOLS

QUALITY ASSURANCE

TERMS AND CONDITIONS

CERTIFICATIONS AND FORMS

SUPPLIER COMMUNICATIONS

SupplierNewsletter_SpringSum... 1 / 8 65%

Issue 2 . Spring/Summer, 2023

SupplierNewsletter

Spotlight



Zach Baur Chosen to Lead GA's Strong Small Business Program

Zachary ("Zach") Baur is appointed GA's Small Business Liaison Officer (SBLLO) supporting GA's long-standing policy to encourage, to the maximum extent possible, the participation of small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals and women-owned businesses, in its procurements. Zach brings over 8 years of experience in small business advocacy, private sector purchasing, and Federal contract administration to this important role.

WELCOME

At General Atomics (GA) we understand the vital role of our suppliers in the success of our business. "Thank You" for your continued partnership with GA. You are essential to our organization; you provide the raw materials, components or finished products we need on time, affordably, and at the highest practical quality. Our strong supply chain, supported by Suppliers, allows us to consistently delivers products and services that excite our customers.

Thank you for doing what you do.

In the News

General Atomics and the ITER International Energy Project

This is a continuation of a feature in our Summer 2020 newsletter.

ITER ("The Way" in Latin) is one of the most ambitious energy projects in the world today.



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PROCUREMENT	
SUPPLIER COMMUNICATIONS	
CYBERSECURITY	SUPPLIER CYBERSECURITY <p>General Atomics is committed to protecting and securing critical industry information and responding vigilantly to the growing threats posed to our customers. It is our duty to keep information in the right hands. Adversaries are increasing the frequency and effectiveness of their attacks requiring the U.S. Government (USG) and all members of the Defense Industrial Base (DIB) to proactively protect Federal Contract Information (FCI), Controlled Unclassified Information (CUI) and Covered Defense Information (CDI).</p> <p>As required by our Supplier Code of Conduct, Suppliers will take all appropriate measures to combat the increasing frequency of cyberattacks. They will implement the controls and processes necessary to safeguard information under their control while reporting and mitigating any compromise of systems or information.</p> <p><i>The information on this site includes updates from the DFARS interim rules released on September 29, 2020 and is subject to change pending finalization of the rules. Full text of the interim rule can be found here.</i></p>
SMALL BUSINESS PROGRAM	
SUPPLIER PERFORMANCE PROGRAM	
SUPPLIER TOOLS	
QUALITY ASSURANCE	IDENTIFY FCI, CUI and CDI  <p>Proper identification and handling of FCI, CUI and CDI is a critical component of any Cybersecurity program. Federal regulations mandate specific security controls based upon the type of information a Supplier possesses or creates. FCI, CUI and CDI may be provided to Suppliers as a requirement of order performance, or it may be created by the Supplier. In either case, Suppliers must ensure that that information retains its identification and that markings are applied to derivatives. The definitions for FCI, CUI and CDI are found in their respective regulations.</p> <p>CUI and CDI require a higher standard of protection and care than FCI.</p>
TERMS AND CONDITIONS	
CERTIFICATIONS AND FORMS	

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Cybersecurity – PROTECT Information, according to

- National Institute of Standards and Technology (NIST) Special Publication (SP) 800-171
- FAR 52.204-21 - Basic Safeguarding of Covered Contractor Information Systems
- DFARS 252.204-7012 - Safeguarding Covered Defense Information and Cyber Incident Reporting
- System Security Plan (SSP) – [Free Template](#)
- DFARS 252.204-7020 - DoD Assessment Requirements

Cybersecurity – Report Cybersecurity Incidents

- Notify your Purchasing Representative within 72 hours if you experience a Cybersecurity incident
- If subject to DFARS 252.204-7012, must report incident to the [DIBNet Portal](#) within 72 hours of discover

Cybersecurity – Additional Resources and Video Training Resources

- [Project Spectrum](#)
- [DoD Procurement Toolbox – Cybersecurity Resources](#)
- [DoD – Office of Small Business Programs - Cybersecurity](#)
- [DoD Official Controlled Unclassified Information Website](#)

Video Training

- [DoD Controlled Unclassified Information Video Training](#)



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www.ga.com/procurement

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Supplier Tools - Ariba

PROCUREMENT
SUPPLIER COMMUNICATIONS
CYBERSECURITY
SMALL BUSINESS PROGRAM
SUPPLIER PERFORMANCE PROGRAM
SUPPLIER TOOLS
QUALITY ASSURANCE
TERMS AND CONDITIONS
CERTIFICATIONS AND FORMS

ANNOUNCEMENTS

- Supplier Day 2024
- 2023 Policy Reminder

SUPPLIER TOOLS

General Atomics (GA) is pleased to announce two supplier tools, SAP Ariba[®] Supplier Lifecycle & Performance Management (SLP) and DocuSign[®]. These tools will streamline the process of conducting business with GA. When conducting business with GA, you may receive emails and updates from these tools on our behalf.

Please download and review our [Supplier Code of Conduct](#) document to understand the values and expectations we have for our suppliers.

Ariba SLP

The Ariba SLP[®] tool streamlines the on-boarding and registration process for existing and potential suppliers. This process is electronic, user-friendly and employs modular questionnaires to reduce the number of required responses. After completing the registration process, you may be asked to complete relevant questionnaires to support a successful partnership with GA.

“Registering” or submission of your company information does not guarantee future business, but does give your company an opportunity for added exposure within GA and the Ariba Commerce Cloud. Please review our company’s products and services. If your firm offers supplies, services, or products that correspond to or fit within our offerings, you are invited to submit your information by [signing up](#), if you are new to Ariba. If you are already registered with GA on Ariba, Please [login](#) to view or update information previously submitted.

[Login](#) [Sign Up](#)

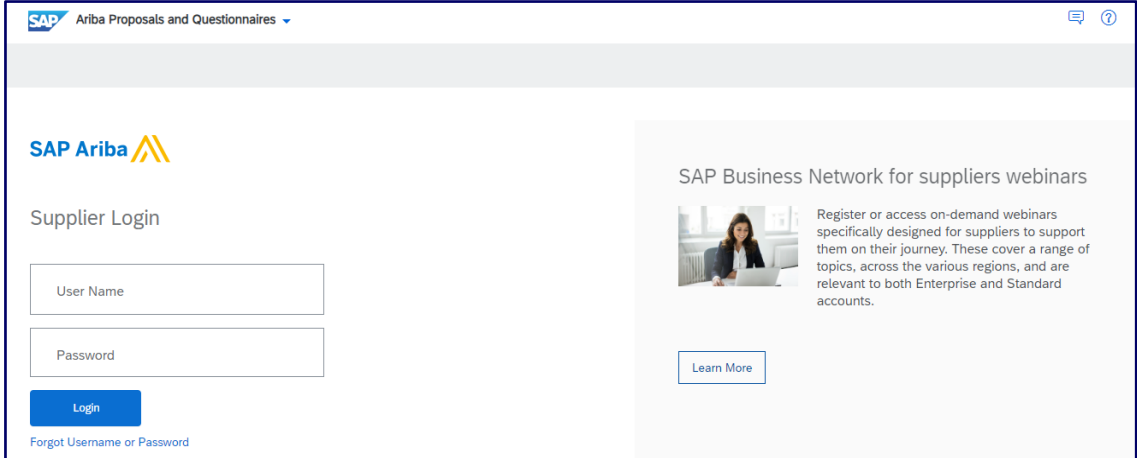
DocuSign

The DocuSign[®] tool streamlines the Order placement process facilitating electronic transmission and signature of Orders awarded to you by GA. This tool does not require separate registration and is accessible on mobile devices. You will receive a notice from GA or your Purchasing Representative if your use of DocuSign in required.

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Supplier Tools - Ariba

- **Streamlined Onboarding Process**
 - Collect and verify information
 - Reduce onboarding time and administrative paperwork
 - Suppliers can upload documentation
 - Reviews and approvals without the delays of manual paperwork
- **Enhanced Compliance**
 - Supplier information is centralized
 - Accessible as needed
 - Helps us maintain regulatory compliance
 - Reduce risks associated with incomplete or outdated information
- **Transparency and Communication**
 - Real-time updates on the onboarding status
 - Establishes a solid foundation for future collaboration



SAP Ariba Proposals and Questionnaires

SAP Ariba

Supplier Login

User Name

Password

Login

Forgot Username or Password

SAP Business Network for suppliers webinars

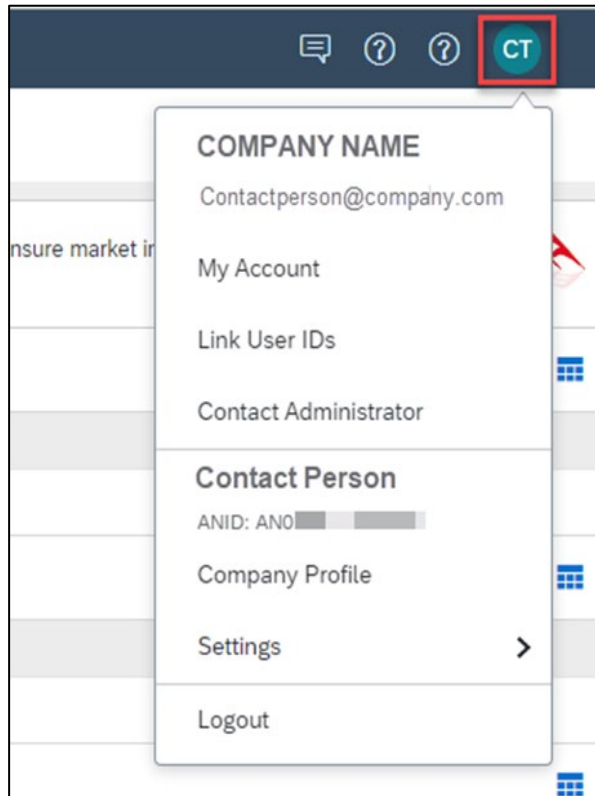
Register or access on-demand webinars specifically designed for suppliers to support them on their journey. These cover a range of topics, across the various regions, and are relevant to both Enterprise and Standard accounts.

Learn More

proposals.seller.ariba.com

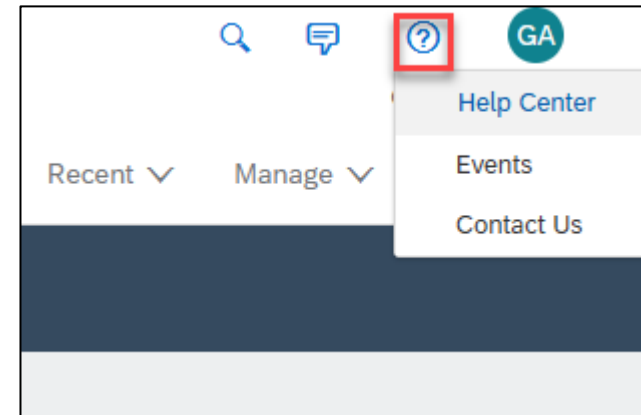
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Supplier Tools - Ariba



Account Administration

- Account information
- Company profile
- Contact information



Support Options

- Ariba Help Center
- Your internal Ariba admin or IT department
- Assigned GA purchasing representative or buyer
- Ariba direct customer support

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Supplier Tools - Ariba

Dashboard Overview

- **Multi-Customer Access**
Use Ariba for multiple clients, not just GA, streamlining your processes
- **Comprehensive Dashboard**
View data for all your customers currently collaborating with you on Ariba
- **Event Visibility**
Your GA dashboard displays events that we have invited you to

There are no matched postings.

Welcome to the Ariba Spend Management site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.

Events

Title	ID	End Time	Event Type	Participated
No Items				

Risk Assessments

Title	ID	End Time	Event Type
No Items			

Registration Questionnaires

Title	ID	End Time	Status
▼ Status: Open (1)			
Supplier Registration Questionnaire		1/1/2040 1:45 PM	Registered

Qualification Questionnaires

Title	ID	End Time	Commodity	Regions	Status
No Items					

Questionnaires

Title	ID	End Time	Commodity	Regions	Status
▼ Status: Open (4)					
Department of Energy Financial Assistance Awards (DoE-FAA) Certification and Assurances		7/24/2041 9:05 AM	(no value)	(no value)	Not Responded
Certification of Compliance With Safeguarding Covered Defense Information and Cyber Incident Reporting		7/24/2041 9:04 AM	(no value)	(no value)	Not Responded
Certificate of Insurance and EH&S Handbook		12/31/2037 11:21 AM	(no value)	(no value)	Not Responded
Certification of Compliance with DoD Cybersecurity Assessment Requirements		1/4/2036 8:19 AM	(no value)	All All	Denied

Certificates

Certificate Info	Effective	Expiration	Attachment	Questionnaire	Status
No Items					

Doing Business with GA

Supplier Tools - Ariba

Supplier Registration Questionnaire

- Collects essential company information
- Completed by all suppliers

Additional Questionnaire Examples

- Certification of Compliance with DoD Cybersecurity Assessment Requirements
- Certification of Compliance with Safeguarding Covered Defense Information and Cyber Incident Reporting
- Certificate of Insurance and EH&S Handbook
- Export Control Compliance Certification
- US Government Representations and Certifications - Domestic and Foreign Suppliers

GENERAL ATOMICS

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Supplier Tools - Ariba

The screenshot shows the Ariba Supplier Registration Questionnaire interface. At the top, there is a navigation bar with the General Atomics logo and a breadcrumb trail: Console > Doc [redacted] - Supplier Registration Questionnaire. Below the navigation bar, there is a sidebar on the left with the following menu items: Event Messages, Event Details, Response History, Response Team, Event Contents (expanded), All Content, 1 Basic Company Inform..., 2 Tax Information, and 3 Business Classificat... The main content area displays a confirmation message: "You have submitted a response for this event. Thank you for participating." Below this message is a blue button labeled "Revise Response". Underneath the message, there is a section titled "All Content" with a "Name ↑" header. The content is organized into sections: 1 Basic Company Information, 1.1 Offeror: General Atomics and its affiliates (Buyer) are required to gather and maintain certain registration data from all Offerors. For Offerors that wish to be considered to provide goods or services in support of U.S. Government (USG) contracts, additional representations and certifications are required. This questionnaire is designed to efficiently and effectively gather both the required registration information and applicable representations and certifications for USG funded efforts. 1.2 Type of Legal Entity, 1.2.1 Type of Legal Entity, 1.3 Supplier Legal Name, 1.4 D-U-N-S, 1.5 Doing Business As Name or Division, if applicable, and 1.6 Congressional District (<https://www.census.gov/mycd/>).

Digital Questionnaire Benefits

- Consistent design and user-friendly interface enhance the supplier experience
- Modular questionnaires allow tailored questions to minimize required responses, improving efficiency
- Standardized questions ensure compliance with our requirements
- Real-time email updates facilitate seamless communication between suppliers and GA representatives
- Reduces manual paperwork, streamlining processes and enhancing overall efficiency
- Cuts down onboarding time, allowing for quicker supplier engagement

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Supplier Tools - Ariba


Our goal with Ariba is to drive efficiency, compliance, and security across our partnerships, ultimately ensuring that we can deliver cutting-edge technology together.

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Supplier Tools - DocuSign

-EXT-Please DocuSign: PO Example.pdf

 DocuSign NA3 System <dse_NA3@docusign.net>
To  Moran, Kasandra

 If there are problems with how this message is displayed, click here to view it in a web browser.

WARNING: This message is from an external source. Evaluate the message carefully BEFORE clicking on links or opening attachments.



Kasandra Moran sent you a document to review and sign.
[REVIEW DOCUMENT](#)

Kasandra Moran
Kasandra.Moran@ga.com

General Atomics (GA) issues the attached Purchase Order (PO) for execution. Please click the review document button above to open, review and sign the PO via DocuSign. Your acceptance is required within 10 calendar days. We appreciate your timely response.

Seller agrees that the PO constitutes a contract between Buyer and Seller, issued under the terms and conditions contained therein; and, Seller consents to conduct this transaction by electronic means. If Seller does not wish to conduct this transaction electronically, or does not agree to the terms and conditions...




How do Suppliers know if DocuSign is required?

- Notice from GA or Purchasing Representative if use of DocuSign is required
- Suppliers receive an email as shown

Value of DocuSign for GA & Suppliers

- Helps streamline Order placement
- No registration required
- Accessible on mobile devices
- Notice from GA or Purchasing Representative if use of DocuSign is required

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PROCUREMENT	<h2>QUALITY ASSURANCE</h2> <p>General Atomics (GA) is committed to developing, producing, delivering, and supporting products that meet or exceed the requirements of our customers.</p> <p>As required by our Supplier Code of Conduct, suppliers will provide products and services that conform to all quality requirements and applicable standards to support compliant delivery of GA's high-quality products and services. Suppliers are also required to employ strong anti-counterfeit detection and avoidance programs, effective testing, and provide all required documentation as evidence of reliability and conformance.</p> <p>We continually improve our products and process through coordination with our customers, employees, and suppliers. We regularly review our quality objectives and assess risk associated with the Quality Management System to ensure we maintain customer satisfaction and business focus.</p> <p>Quality and delivery performance of our suppliers is critical to these objectives.</p> <h3>QA Resources</h3> <div><p>QA Requirements</p></div> <div><p>QA Forms</p></div> <div><p>Resources and Tools</p></div>
SUPPLIER COMMUNICATIONS	
CYBERSECURITY	
SMALL BUSINESS PROGRAM	
SUPPLIER PERFORMANCE PROGRAM	
SUPPLIER TOOLS	
QUALITY ASSURANCE ▼	
REQUIREMENTS	
FORMS	
RESOURCES AND TOOLS	

Doing Business with GA

PROCUREMENT	<h2>QUALITY ASSURANCE REQUIREMENTS</h2> <h3>Standard Quality Clauses</h3> <table border="1"><thead><tr><th>Document No.</th><th>Title</th><th>Revision No.</th><th>Revision Date</th></tr></thead><tbody><tr><td>09492L00008</td><td>General Atomics Electromagnetic Systems Standard Quality Clauses</td><td>AA</td><td>2024/04/05</td></tr><tr><td>09492L00008</td><td>General Atomics Electromagnetic Systems Standard Quality Clauses</td><td>Y</td><td>2021/09/03</td></tr><tr><td>09492L00008</td><td>General Atomics Electromagnetic Systems Standard Quality Clauses</td><td>W</td><td>2019/08/14</td></tr><tr><td>09492L00008</td><td>General Atomics Electromagnetic Systems Standard Quality Clauses</td><td>V</td><td>2018/10/19</td></tr><tr><td>QDI 4-1</td><td>General Atomics Energy Group Standard Quality Clauses</td><td>P</td><td>2016/05/25</td></tr><tr><td>GA-SI</td><td>General Atomics Systems Integration Quality Clauses</td><td>E</td><td>2020/01/10</td></tr></tbody></table> <h3>Quality Clauses Addendums</h3> <table border="1"><thead><tr><th>Document No.</th><th>Title</th><th>Revision No.</th><th>Revision Date</th></tr></thead><tbody><tr><td>09492VLT000001</td><td>Quality Assurance - Quality Clause Addendum_CVN 81</td><td>A.2</td><td>2024/03/06</td></tr><tr><td>09492VLT000002</td><td>Quality Assurance - Quality Clause Addendum_General Dynamic Electric Boat</td><td>A.1</td><td>2024/04/05</td></tr></tbody></table>	Document No.	Title	Revision No.	Revision Date	09492L00008	General Atomics Electromagnetic Systems Standard Quality Clauses	AA	2024/04/05	09492L00008	General Atomics Electromagnetic Systems Standard Quality Clauses	Y	2021/09/03	09492L00008	General Atomics Electromagnetic Systems Standard Quality Clauses	W	2019/08/14	09492L00008	General Atomics Electromagnetic Systems Standard Quality Clauses	V	2018/10/19	QDI 4-1	General Atomics Energy Group Standard Quality Clauses	P	2016/05/25	GA-SI	General Atomics Systems Integration Quality Clauses	E	2020/01/10	Document No.	Title	Revision No.	Revision Date	09492VLT000001	Quality Assurance - Quality Clause Addendum_CVN 81	A.2	2024/03/06	09492VLT000002	Quality Assurance - Quality Clause Addendum_General Dynamic Electric Boat	A.1	2024/04/05
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Doing Business with GA

Quality Assurance – Forms

[MIC Mark Package Summary \(EMS-0282\)](#)

[Source Inspection Request \(EMS-0538\)](#)

[Supplier Certificate of Conformance Form \(GA 4031\)](#)

[Supplier Document Reuse and Duplication Request Form \(EMS-0364\)](#)

[Welder Summary Form \(EMS-0365\)](#)

Supplier Disposition Request Forms

[Supplier Disposition Request, EMS \(SDR EMS-0196\)](#)

[Supplier Disposition Request, GA \(SDR GA-2329\)](#)

Doing Business with GA

Quality Assurance – Resources & Tools

- Continually improve our products and process through coordination with our Suppliers
- Contact your GA Purchasing Rep for any questions specific to your GA order

Supplier Quality Clause Awareness Resources

[QC 259, 259b, 277 – Raw Materials and Metals Requirements](#)

[QC 273 & 275 – Welding and Brazing Requirements](#)

For any questions regarding these resources, or to suggest training on specific QA topics, please contact us at: SM-QA@GA.com

Doing Business with GA

PROCUREMENT

SUPPLIER COMMUNICATIONS

CYBERSECURITY

SMALL BUSINESS PROGRAM

SUPPLIER PERFORMANCE PROGRAM

SUPPLIER TOOLS

QUALITY ASSURANCE

TERMS AND CONDITIONS

CERTIFICATIONS AND FORMS

TERMS AND CONDITIONS

Non-U.S. Government Funded Orders

- [Terms and Conditions for Commercial Orders \(GA 1603\)](#)
- [Terms and Conditions for Commercial Construction Orders \(GA 1603-A\)](#)
- [Terms and Conditions for Commercial Contract Labor Orders \(GA 1603-L\)](#)

U.S. Government Funded Orders for Commercial Items

- [Terms and Conditions for Commercial Items Purchased Under Department of Defense Contracts \(GA 1603-B\)](#)
- [Terms and Conditions for Commercial Items Purchased Under NASA Contracts \(GA 1603-N\)](#)
- [Terms and Conditions for Commercial Items Purchased Under Department of Energy Contracts \(GA 1603-E\)](#)

Department of Defense Orders

- [Terms and Conditions for Orders Issued Under Department of Defense Contracts \(GA form DF-1\)](#)

Department of Energy Orders

- [Terms and Conditions for Orders Issued Under Department of Energy Contracts \(GA form EF-1\)](#)

Doing Business with GA

PROCUREMENT	CERTIFICATIONS AND FORMS
SUPPLIER COMMUNICATIONS	Cost Accounting Standards <ul style="list-style-type: none">• Cost Accounting Standards (CAS) Notices and Certifications (PF-CASC-50)
CYBERSECURITY	Export Control <ul style="list-style-type: none">• Export Control Compliance Supplier Certification (GA 2890)
SMALL BUSINESS PROGRAM	Supplier Proposal Adequacy <ul style="list-style-type: none">• Proposal Cover Sheet (PF-PCS-32)• Proposal Adequacy Checklist (PF-PAC-32)
SUPPLIER PERFORMANCE PROGRAM	Truthful Cost or Pricing Data (Truth in Negotiations Act) <ul style="list-style-type: none">• Certificate of Current Cost or Pricing Data (PF-CCCP-34)
SUPPLIER TOOLS	
QUALITY ASSURANCE	
TERMS AND CONDITIONS	
CERTIFICATIONS AND FORMS	

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Key to Success

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Keys to Success

- Communicate proactively; provide regular Order Updates
 - Keep GA apprised and aware of any changes to your performance or operations
- Notify Promptly of Personnel Changes
 - Facilitates continuity in communication, trust, and service quality.
 - Helps prevent confusion and allows GA Buyers to inform new personnel of our processes.
- Be Responsive
 - Accurate and timely quotes or proposals help buyers make informed decisions faster and build trust.
- Collaborate Effectively
 - Allows Suppliers of all sizes to provide valuable insights, solve potential issues proactively, and adapt solutions to changing business needs.

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Thank you

Questions?